

TOTAL
COMMERCIAL MKT SHARE
2009 PRELIMINARY

12/28/2011	2009		Total	Total	Total	Total
	NAIC	Company	Premiums	Enrollment	MS Premiums	MS Enrollment
2009		Horizon Combined	\$5,032,039,845	1,124,763	54.6%	53.7%
2009		Aetna Combined	\$1,489,196,714	384,372	16.1%	18.4%
2009		United/Oxford Combined	\$1,225,156,403	260,400	13.3%	12.4%
2009		AmeriHealth Combined	\$563,464,085	125,354	6.1%	6.0%
2009		CIGNA/CG Combined	\$512,571,745	106,173	5.6%	5.1%
2009		Health Net Combined	\$340,624,003	77,531	3.7%	3.7%
2009		Guardian Life Ins Co.	\$36,460,791	10,168	0.4%	0.5%
2009		Nippon	\$14,691,708	2,590	0.2%	0.1%
2009		Wellpoint (Unicare)	\$7,099,077	1,999	0.1%	0.1%
		TOTAL	\$9,221,304,370	2,093,351	100.0%	100.0%

LARGE GROUP
COMMERCIAL MKT SHARE
2009 PRELIMINARY

12/28/2011	2009		Premiums	Enrollment	Lg Group	Lg Group
	NAIC	Company	Lg Group	Large Group	MS Premiums	MS Enrollment
2009		Horizon Combined	\$2,978,463,407	622,451	55.5%	53.3%
2009		Aetna Combined	\$831,000,790	217,732	15.5%	18.7%
2009		United/Oxford Combined	\$596,857,754	118,892	11.1%	10.2%
2009		AmeriHealth Combined	\$348,500,389	75,926	6.5%	6.5%
2009		CIGNA/CG Combined	\$473,588,665	100,116	8.8%	8.6%
2009		Health Net Combined	\$83,930,784	17,915	1.6%	1.5%
2009		Guardian Life Ins Co.	\$33,983,694	9,984	0.6%	0.9%
2009		Nippon	\$13,533,630	2,304	0.3%	0.2%
2009		Wellpoint (Unicare)	\$7,099,077	1,999	0.1%	0.2%
		TOTAL	\$5,366,958,189	1,167,319	100.0%	100.0%

SMALL GROUP
COMMERCIAL MKT SHARE
2009 PRELIMINARY

12/28/2011	2009		Premiums	Enrollment	Sm Group	Sm Group
	NAIC	Company	Sm Group	Sm Group	MS Premiums	MS Enrollment
2009		Horizon Combined	\$1,740,891,991	427,669	51.5%	52.1%
2009		Aetna Combined	\$641,105,560	164,892	18.9%	20.1%
2009		United/Oxford Combined	\$515,768,902	117,920	15.2%	14.4%
2009		AmeriHealth Combined	\$189,337,549	43,782	5.6%	5.3%
2009		CIGNA/CG Combined	\$37,900,162	5,982	1.1%	0.7%
2009		Health Net Combined	\$255,012,264	59,440	7.5%	7.2%
2009		Guardian Life Ins Co.	\$2,477,097	184	0.1%	0.0%
2009		Nippon	\$1,158,078	286	0.0%	0.0%
2009		Wellpoint (Unicare)	\$0	0	0.0%	0.0%
		TOTAL	\$3,383,651,603	820,154	100.0%	100.0%

INDIVIDUAL
COMMERCIAL MKT SHARE
2009 PRELIMINARY

12/28/2011	2009		Premiums	Enrollment	Ind	Ind
	NAIC	Company	Ind	Ind	MS Premiums	MS Enrollment
2009		Horizon Combined	\$312,684,447	74,644	66.4%	70.5%
2009		Aetna Combined	\$17,090,364	1,749	3.6%	1.7%
2009		United/Oxford Combined	\$112,529,747	23,588	23.9%	22.3%
2009		AmeriHealth Combined	\$25,626,147	5,645	5.4%	5.3%
2009		CIGNA/CG Combined	\$1,082,918	75	0.2%	0.1%
2009		Health Net Combined	\$1,680,955	177	0.4%	0.2%
2009		Guardian Life Ins Co.	\$0	0	0.0%	0.0%
2009		Nippon	\$0	0	0.0%	0.0%
2009		Wellpoint (Unicare)	\$0	0	0.0%	0.0%
		TOTAL	\$470,694,578	105,878	100.0%	100.0%