



Passaic County Educational Services Commission

Purpose of Enlargement

JULY 8, 2015

Purpose of Enlargement



Educational Services



Transportation Services



Information Technology Services



Financial Services

Mission

The PCEESC **Mission** is to be an educational resource, offering exceptional solutions for specific educational challenges.

History

- 1987 A Shared Services Consortium of Passaic County School Districts was formed
 - Providing significant savings in areas of transportation, joint purchasing, joint placement of advertising, and workshops
- 1990 legal vehicle for expansion of services was deemed to be the formation of Educational Services Commission
- 1991-1992 was PCEESC's first year of service

Shared Administrative Services

Feb 2008 – PCESC entered into an inter-local agreement to acquire services of the Superintendent and Business Administrator, through Passaic County Technical Institute seeking to reduce administrative costs.

Currently

- PCEESC is frequently contacted by entities beyond the geographic boundaries of Passaic County requesting access to specialized services offered by the commission
- PCEESC has the capability to offer cost saving innovative services that were not foreseen in the 1991 application for approval to function as a commission



Educational Services



Educational Services

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"...flexibility and compassion are the two words that come to mind when dealing with the Commission, which is critical to me as a Superintendent when dealing with a service provider."

Donna L. Cardiello
Superintendent of Schools
Wanaque Public School District

"the level of service provided is outstanding in terms of effectiveness and cost savings to the district."

Mario D. Cardinale
Interim Superintendent of Schools
Bloomingdale Public School District

"The commission's "hands on" approach and dedication to the many districts it serves exemplifies the role it plays within the educational community."

Allison Angermeyer M.A.
Chief School Administrator/Superintendent
Prospect Park School District



Today these services are frequently provided within requesting district

Alternative Education for at-risk students

Special Education Classes

- Medically fragile, Severely Multiply Disabled
- Autism Spectrum Students
- With Behaviorally/Emotionally Disturbed

Supplementary Educational Services

- Summer Schools – Extended School Year Programs
- Supplemental Educational Programs – Credit Recovery
- Before/After Care Programs – Pre-School Program – Kindergarten Wrap around Program



Educational Services

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Aides

- 1:1 Aides for Students with IEPs and 504 Plans
- ABA Aides – in classrooms and for home based programs
- Bus Aides
- Summer Programs and Afterschool programs

Child Study Team Services

- Evaluations for districts
- Independent Evaluations
- CST Personnel-per diem, interim, contracted PT/FT

Therapists

- ABA, Occupational, Physical, Speech-Language

Home Instruction

Substitute Registry for Teacher/Aides



Transportation Services



Transportation Services

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"When we give PCEESC a route to manage, we never worry. We know we are in good hands."

Jamie Van Gilst
Transportation Coordinator
Vernon Township School District

"The team headed by Janette, has performed in a prompt and professional manner; providing suggestions for continued improvement in our transportation operating procedures."

Nancy Di Bartolo
School Business Administrator/Board Secretary
Wanaque Public Schools

"...PCEESC has provided exemplary services to our district in the areas of Transportation, Occupational Therapy, Physical Therapy, Advertising and Special Education Instruction."

George Hagl
Business Administrator/Board Secretary
Bloomingdale Board of Education



Determining Your Transportation Needs

- Regular Transportation
- Non-public Transportation
- Special Education Transportation
- Athletic Trips
- Field Trips
- We utilize a computerized rating system for optimal efficiency



Developing the Right Forms and Documents

- We currently transport over 3,000 students per day, mainly in the northern region of State
- We transport to over 275 schools
- We operate over 500 routes per day
- We work with over 38 districts in 6 counties
- We work with over 30 bus companies



Information Technology



Information Technology

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“PCESC is an invaluable partner whom we can trust and rely upon, regardless of the nature of our needs.”

Amanuel Teklu
Director of Technology
Passaic City Schools

“This is shared service that actually works and saves money...”

Thomas DiFluri
Business Administrator
Woodland Park BOE

“PCESC provides superior support and honest, non-biased recommendations on technology projects, complex or simple. They always understand the challenges that face my district and can meet our needs for all jobs.”

Evelyn Horner
District Supervisor of Technology
Butler Public Schools

“PCESC was a tremendous resource to have in the field along side our district staff during PARCC testing.”

William Moffitt
Business Administrator
Hoboken Public Schools



Services

Design

- Develop solutions for a client's technology needs

Implement

- Deploy technology solutions based on a client's needs

Maintain

- Maintain a client's existing technology assets from the network to the desktops & servers

*Services are offered on an hourly or contractual basis



Our Team

Chief Technology Officer

- 20 years of experience
- Numerous industry certifications
- PhD in Computer Science focusing on network technology

Director of Shared Technology Services

- 25 years of experience, 10 of which in educational technology
- Numerous industry certifications
- Member of the North Jersey Chief Technology Officers Study Council

Field Engineer

- Over 10 years of experience
- Specializes in Microsoft Technologies

In addition, PCESC employees numerous on-site and field technicians



Clients

- PCEESC's Technology Consulting services began in 2011 servicing a local municipality and library
- Through word of mouth we quickly grew to 19 clients across 5 counties
- We've been successful due to the affordable expertise that we bring to the table



Unique Expertise

Converged Networking

- Data networking
- IP Telephony (Voice)
- IP Video
 - Streaming & Surveillance
- Access Control

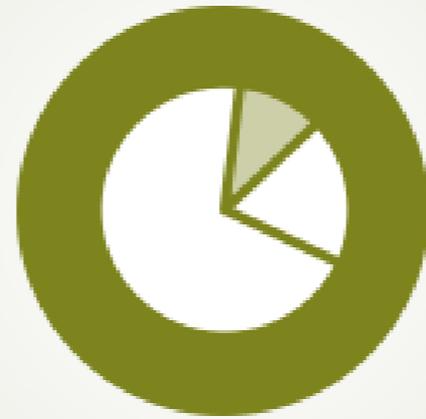
Virtualization, Storage Networking & Cloud Services

- Consolidate servers to reduce costs



Case Studies

- Saved a district \$2,000/month by converting a Centrex-based PBX to IP
- Saved a district \$10,000 by leasing PCESC server hardware instead of an outright purchase
- Saved a district \$20,000 by recommending the best Wi-Fi solution for their needs as opposed to the more expensive solution proposed by a vendor
- Provided network design and documentation services for a large school district to help enable a 1:1 initiative prior to PARCC testing
- Provided many districts on-site technicians to assist with supporting PARCC testing technology needs



Financial Services



Financial Services

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Interim Business Administrator Services

Accounting Services

- Staff fully trained in CSI and Systems 3000

Accounts Payable/Accounts Receivable Services

- Staff fully trained in CSI and Systems 3000 - Budget modules

Payroll Services

- Staff fully trained in CSI, Systems 3000, Asbury Park and CDK – Payroll module



Annual Budgets/Funding

- Fiscal Year 2014 - \$17,800,000
- Fiscal Year 2015 Current Budget \$19,300,000
- PCEESC is funded on a fee for service basis
- No Federal, State or Local revenues are received
- We have long-term contracts with participating districts for educational services
- With regard to non-educational services, our end users who are unhappy with our services may choose to seek another services provider.



We seek approval for a name change to accurately represent the geographic areas served, and to enlarge our purpose beyond those identified in the original petition to reflect the current scope of services needed by our clients

THANK YOU