

MALE PREFERRED RATES

New Jersey Medicare Supplement Policies (Medigap) Monthly Premium at Age 65*

January 2017

| Company | Plan A | Plan B | Plan C | Plan D | Plan F | High Deduct F | Plan G | Plan K | Plan L | Plan M | Plan N |
|--|--------------|----------|--------------|----------|--------------|---------------|--------------|----------|----------|----------|--------------|
| Aetna Health & Life Ins. | \$154.77 | \$162.93 | \$207.08 | \$152.86 | \$197.17 | \$77.64 | \$163.93 | N/A | N/A | N/A | \$127.45 |
| Aetna Life | \$155.16 | \$172.74 | \$217.07 | N/A | \$206.58 | N/A | \$181.33 | N/A | N/A | N/A | \$143.08 |
| AARP United Healthcare | \$106.92 | \$147.70 | \$184.27 | N/A | \$175.70 | N/A | N/A | \$57.05 | \$83.30 | N/A | \$118.30 |
| American Progressive Life | \$189.05 | \$313.19 | \$354.81 | \$299.19 | \$339.01 | N/A | \$276.15 | N/A | N/A | N/A | \$199.15 |
| Americo Financial Life & Annuity | \$149.12 | N/A | \$194.22 | N/A | \$184.97 | N/A | \$153.12 | N/A | N/A | N/A | \$125.87 |
| AmeriHealth Ins. Co. of N.J. | \$102.85 | N/A | \$171.24 | N/A | \$163.08 | N/A | N/A | N/A | N/A | N/A | \$113.16 |
| Banker's Fidelity Life Ins. Co. | \$144.91 | N/A | \$192.25 | N/A | \$183.08 | \$57.86 | \$152.01 | N/A | N/A | N/A | \$122.14 |
| Central States Indemnity Company of Omaha | (1) \$161.33 | N/A | (1) \$256.50 | N/A | (1) \$244.25 | N/A | (1) \$190.92 | N/A | N/A | N/A | (1) \$154.08 |
| | (2) \$153.67 | N/A | (2) \$244.25 | N/A | (2) \$232.67 | N/A | (2) \$181.83 | N/A | N/A | N/A | (2) \$146.75 |
| (1) Price for Central States Indemnity policies sold in Newark Zip Codes starting with 071; (2) Price for this plan outside Newark | | | | | | | | | | | |
| Colonial Penn Life | \$156.39 | \$189.03 | \$208.11 | N/A | \$216.94 | \$50.99 | \$191.30 | \$82.50 | \$132.33 | \$166.87 | \$116.07 |
| Combined Ins. Co. of America | (1) \$165.13 | N/A | (1) \$225.48 | N/A | (1) \$198.23 | N/A | (1) \$168.06 | N/A | N/A | N/A | (1) \$169.35 |
| | (2) \$173.40 | N/A | (2) \$236.76 | N/A | (2) \$208.14 | N/A | (2) \$176.47 | N/A | N/A | N/A | (2) \$177.82 |
| | (3) \$156.88 | N/A | (3) \$214.21 | N/A | (3) \$188.32 | N/A | (3) \$159.66 | N/A | N/A | N/A | (3) \$165.71 |
| (1) Price in Zip Codes starting with 070-073, 079, 086, 088, 089; (2) Zip Codes starting with 074-076, 078, 085; (3) Zip Codes starting with 077, 080-084, 087 | | | | | | | | | | | |
| Genworth Life & Annuity | \$150.14 | \$189.12 | \$212.81 | N/A | \$219.71 | \$86.47 | \$192.32 | N/A | N/A | N/A | \$152.74 |
| Gerber Life | \$175.58 | N/A | \$238.31 | N/A | \$240.62 | N/A | \$197.63 | N/A | N/A | N/A | N/A |
| Greek Catholic Union of the U.S.A. | \$153.50 | N/A | \$198.01 | N/A | \$188.58 | N/A | \$159.47 | N/A | N/A | N/A | \$129.37 |
| Horizon Blue Cross Blue Shield of N.J. | \$144.02 | N/A | \$239.01 | N/A | \$200.77 | N/A | \$190.02 | \$101.43 | N/A | N/A | \$119.66 |
| Humana | \$159.66 | \$173.76 | \$205.96 | N/A | \$196.15 | \$62.36 | N/A | \$116.52 | \$149.23 | N/A | \$126.04 |
| Individual Assurance Co. | \$171.85 | N/A | \$212.79 | N/A | \$202.65 | N/A | \$158.43 | N/A | N/A | N/A | \$133.93 |
| Loyal American Life | \$144.41 | N/A | \$213.55 | N/A | \$177.96 | N/A | \$153.13 | N/A | N/A | N/A | \$121.95 |
| Manhattan Life | \$134.00 | N/A | \$188.00 | N/A | \$178.00 | N/A | \$160.00 | N/A | N/A | N/A | \$124.00 |
| Massachusetts Mutual Life | \$164.30 | N/A | \$209.93 | N/A | \$199.88 | N/A | \$159.97 | N/A | N/A | N/A | \$138.07 |
| Philadelphia American Life | (1) \$136.38 | N/A | (1) \$208.92 | N/A | (1) \$204.74 | (1) \$57.64 | (1) \$166.43 | N/A | N/A | N/A | (1) \$140.21 |
| | (2) \$123.98 | N/A | (2) \$189.91 | N/A | (2) \$186.13 | (2) \$52.40 | (2) \$151.30 | N/A | N/A | N/A | (2) \$127.46 |
| (1) Price in Zip Codes in Newark 07101-07108, 07112, 07114, 07175, 07184, 07188, 07189, 07191-07193, 07195, 07198, 07199; (2) Price in all other Zip Codes | | | | | | | | | | | |
| Renaissance Life & Health Ins. Co. of America | \$146.87 | N/A | \$196.45 | N/A | \$187.09 | N/A | \$157.31 | N/A | N/A | N/A | \$126.29 |
| Shenandoah Life Ins. Co. | \$150.37 | N/A | \$194.63 | N/A | \$185.38 | N/A | \$153.66 | N/A | N/A | N/A | \$121.82 |
| United American | \$158.00 | N/A | \$240.00 | N/A | \$241.00 | \$59.00 | N/A | N/A | N/A | N/A | N/A |
| United of Omaha Life | \$157.54 | N/A | \$210.80 | N/A | \$186.16 | \$55.73 | \$150.84 | N/A | N/A | \$166.54 | \$117.68 |
| United of Omaha Life (Unisex) | \$154.03 | N/A | \$206.11 | N/A | \$182.03 | \$54.58 | \$147.48 | N/A | N/A | \$162.85 | \$115.25 |

* If older than age 65, contact company for rate quotes. Unisex - see attached. NOTE: If applying for policy after your first six-months of Medicare Part B, the company may turn you down for coverage, or charge higher rates based on your health conditions.